



Joe Maher
Associate Principal, Sg2

As a leader on Sg2's Consulting team, Joe collaborates with health systems, provider networks and industry partners to develop and drive strategies that better position organizations for success in an evolving environment. Within value-based care, he partners with organizations to bring together economic models and structures that align with the organization's clinical care delivery approach. His expertise is informed by his experience in local and regional clinically integrated networks, value-based contracting, two-sided total cost of care arrangements, direct-to-

employer contracting and aligned governance.

Prior to joining Sg2, Joe was the director of value-based contracting with Henry Ford Health, holding multiple leadership responsibilities. He served as an administrative leader for Jackson Health Network, one of two clinically integrated networks in the health system, where he oversaw network finance, contracting strategy and governance operations. The network's contracts encompassed value-based arrangements across all payer classes, including two-sided arrangements with a subset of payers and employers. Joe also represented the network in two regional multinet network Medicare accountable care organization arrangements. In addition, he oversaw the direct-to-employer strategy within population health, which included administrative and operational leadership for the employer-facing occupational health clinical services.

In previous roles, Joe worked in strategy consulting with both Navigant (now Guidehouse) and Sg2, focusing on projects such as ambulatory network planning, service line strategy, facility capacity modeling, partner-affiliation assessments and enterprise scenario planning. His earlier experience includes public accounting and strategy consulting professional services for health care clients, providing finance statement reporting, audits and transactional services.

Joe holds a master's in business administration from Duke University with a certificate in health sector management, a master's in accountancy from the University of Notre Dame and a bachelor of science in accounting from Marquette University. He also holds a license as a certified public accountant (inactive status).